

NZD	Month to date				Year to date				Full Year				Last Year
	Actual	Budget	Variance	Var %	Actual	Budget	Variance	Var %	Act\Fcst	Budget	Variance	Var %	Actual
<b><u>INCOME</u></b>													
<b><u>SALES INCOME</u></b>													
Sales - Building		3,222,500	-3,222,500	-100.0 %		31,245,000	-31,245,000	-100.0 %		31,245,000	-31,245,000	-100.0 %	1,198,086
Sales - Outdoor	30,000	30,000			360,000	360,000			360,000	360,000			664,065
<b><u>TOTAL SALES INCOME</u></b>	<b>30,000</b>	<b>3,252,500</b>	<b>-3,222,500</b>	<b>-99.0 %</b>	<b>360,000</b>	<b>31,605,000</b>	<b>-31,245,000</b>	<b>-98.8 %</b>	<b>360,000</b>	<b>31,605,000</b>	<b>-31,245,000</b>	<b>-98.8 %</b>	<b>1,862,152</b>
<b><u>COST OF SALES</u></b>													
COS - Building	1,611,250	1,611,250			15,622,500	15,622,500			15,622,500	15,622,500			1,078,864
COS - Outdoor	15,000	15,000			180,000	180,000			180,000	180,000			373,511
Purchase Returns & Allowance	162,825	162,825			1,582,650	1,582,650			1,582,650	1,582,650			47,950
Inventory Adjustment	200	200			2,400	2,400			2,400	2,400			1,200
Freight In	100	100			1,200	1,200			1,200	1,200			3,073
Direct Wages & Salaries	250	250			3,000	3,000			3,000	3,000			1,500
Freight Out	260	260			3,120	3,120			3,120	3,120			1,560
Discounts Given	100	100			1,200	1,200			1,200	1,200			600
Miscellaneous Costs	20	20			240	240			240	240			120
<b><u>TOTAL COST OF SALES</u></b>	<b>1,790,005</b>	<b>1,790,005</b>			<b>17,396,310</b>	<b>17,396,310</b>			<b>17,396,310</b>	<b>17,396,310</b>			<b>1,508,379</b>
<b><u>GROSS PROFIT</u></b>	<b>-1,760,005</b>	<b>1,462,495</b>	<b>-3,222,500</b>	<b>-220.3 %</b>	<b>-17,036,310</b>	<b>14,208,690</b>	<b>-31,245,000</b>	<b>-219.9 %</b>	<b>-17,036,310</b>	<b>14,208,690</b>	<b>-31,245,000</b>	<b>-219.9 %</b>	<b>353,772</b>
<b><u>GROSS PROFIT</u></b>	<b>-1,760,005</b>	<b>1,462,495</b>	<b>-3,222,500</b>	<b>-220.3 %</b>	<b>-17,036,310</b>	<b>14,208,690</b>	<b>-31,245,000</b>	<b>-219.9 %</b>	<b>-17,036,310</b>	<b>14,208,690</b>	<b>-31,245,000</b>	<b>-219.9 %</b>	<b>353,772</b>
<b><u>Finance Expenses</u></b>													
<b><u>Finance Expenses</u></b>													
Insurance		10,000	-10,000	-100.0 %		120,000	-120,000	-100.0 %		120,000	-120,000	-100.0 %	1,950
<b><u>TOTAL FINANCE EXPENSES</u></b>	<b>0</b>	<b>10,000</b>	<b>-10,000</b>	<b>-100.0 %</b>	<b>0</b>	<b>120,000</b>	<b>-120,000</b>	<b>-100.0 %</b>	<b>0</b>	<b>120,000</b>	<b>-120,000</b>	<b>-100.0 %</b>	<b>1,950</b>
<b><u>TOTAL EXPENDITURE</u></b>	<b>0</b>	<b>10,000</b>	<b>-10,000</b>	<b>-100.0 %</b>	<b>0</b>	<b>120,000</b>	<b>-120,000</b>	<b>-100.0 %</b>	<b>0</b>	<b>120,000</b>	<b>-120,000</b>	<b>-100.0 %</b>	<b>1,950</b>
<b><u>EBITDA</u></b>	<b>-1,760,005</b>	<b>1,452,495</b>	<b>-3,212,500</b>	<b>-221.1 %</b>	<b>-17,036,310</b>	<b>14,088,690</b>	<b>-31,125,000</b>	<b>-220.9 %</b>	<b>-17,036,310</b>	<b>14,088,690</b>	<b>-31,125,000</b>	<b>-220.9 %</b>	<b>351,822</b>

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	Actual	Budget	Variance	Var %	Actual	Budget	Variance	Var %	Act\Fcst	Budget	Variance	Var %	Actual
<b><u>INTEREST &amp; TAXATION</u></b>													
Income Tax Expense	-528,001		-528,001		-5,110,893		-5,110,893		-5,110,893		-5,110,893		-32,259
<b><u>TOTAL INTEREST &amp; TAXATION</u></b>	<b>-528,001</b>		<b>-528,001</b>		<b>-5,110,893</b>		<b>-5,110,893</b>		<b>-5,110,893</b>		<b>-5,110,893</b>		<b>-32,259</b>
<b><u>EARNINGS AFTER INTEREST &amp; TAX</u></b>	<b>-1,232,003</b>	<b>1,452,495</b>	<b>-2,684,498</b>	<b>-184.8 %</b>	<b>-11,925,417</b>	<b>14,088,690</b>	<b>-26,014,107</b>	<b>-184.6 %</b>	<b>-11,925,417</b>	<b>14,088,690</b>	<b>-26,014,107</b>	<b>-184.6 %</b>	<b>384,081</b>